

SOROR SPOTLIGHT

This Issue is Dedicated to
Entrepreneurial Sorors Trailblazing their Own Path



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THE POWER OF SUPPORT

Uplifting our sorors during unprecedented times

The Economic Development and Arts & Letters Committees of the Greenville (SC) Alumnae Chapter of Delta Sigma Theta Sorority, Inc. have teamed up to recognize some of the many talented sorors in our chapter! We are highlighting sorors who are entrepreneurs / business owners. Sorors were solicited for information regarding their businesses, and we have compiled the information in this newsletter to share with the chapter.

We hope you will enjoy learning more about the businesses owned / co-owned by your fellow members of Greenville (SC) Alumnae. We also hope you will consider patronizing these businesses if you have a need for the goods and services they provide.

Economic Development Committee
Arts & Letters Committee





AC Pendergrass Financial Services

Angel C. Pendergrass

African Americans play a vital role in the economic establishment of the United States; however, in comparison to our White counterparts we still lag in financial wellness. I want to make a difference in helping to narrow the gap.



Established in 2020, AC Pendergrass Financial Services supports our clients' opportunities by implementing positive habits to create and maintain a strong financial future. We provide a unique collection of services with membership-based financial products that include:

1. **Credit Restoration** - Restore your score, create positive financial habits and maximize your financial opportunities;
2. **Will & Trust** - Protect your loved ones by preparing your Will & Trust documents from the comfort of your own home;
3. **Identity Monitoring** - Proactive monitoring that alerts you at the first sign of fraud and fully restores your identity;
4. **Financial Lockbox** - Roadmap your financial contacts and information in one central, online location that can be accessed at any time;
5. **Credit Builder** - Access your credit report in an easy-to-understand, online format and utilize our extensive financial library;
6. **Net Worth** - Discover your net worth by figuring out your assets and liabilities, and using our quick and simple calculations to see where you stand;
7. **Credit Attorney** - Our attorneys will evaluate your case for difficult-to-remove, inaccurate items on your credit report;
8. **Debt Payoff** - Create a financial plan that will give you the exact payment guide to eliminate your debt quicker than you expected;
9. **Savings Goals** - Create multiple goals within the Savings Goals system and input how often you can personally put money aside; and
10. **Budgeting** - Track your income and spending by creating a personalized budget.

What makes your company different?

We offer a financial membership package that would ordinarily cost well into the \$1000s at a fraction of that cost.



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AC Pendergrass Financial
Services



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Be Fulfilled LZB Enterprises, LLC

Lateia Brown

Through the process of my own career transitions, I've learned many techniques and skills that have allowed me to create a fulfilling career. As I am the "go-to" person for my family and friends for their career moves (helping them with resume building, interview prep, job selection, etc.), I decided to expand my services to help others do the same!



Established in 2020, Be Fulfilled Career Coaching helps professionals get unstuck, gain clarity, and take action toward their desired career with a personalized career blueprint! Be Fulfilled provides career coaching services along with a variety of tools and resources (eBooks, assessments, etc.) that help our clients identify AND land the career of their dreams.

What makes your company different?

The foundation of Be Fulfilled is YOU! Unlike other career services, our first priority is understanding what brings you fulfillment and using that as a guide to discover the career that is right for you, all while providing resources and encouragement along the way!



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f o r



BrownSkinGurl/Guy

Angela T. Clark

I believe that words have power. I started creating onesies and t-shirts for my goddaughter and people started asking where they could buy them, so I created a website and launched my store!



Established in 2021, BrownSkinGurl and BrownSkinGuy merchandise is available through our online boutique and helps to encourage the artistry and pride of all People of Color.

What makes your business different?

Our business is derived from a passion to create and encourage confidence, not only in young Black boys and girls but in all People of Color. At BrownSkinGurl/Guy, we promote the power of positive thinking and messages.



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Butterfly Eco Beauty Bar

Nekita J. Sullivan

During a weekend girls' trip with a soror, we each agreed to start a "fun" business. As an alumnus of Clemson University, locating my business in Clemson, SC gives me a chance to give back to the Clemson community and provide outlets for students that didn't exist when I was a student.



Established in 2018, Butterfly Eco Beauty Bar is an eco-friendly salon and spa, specializing in hair, nails, esthetics, massage, and yoga therapy. We offer an upscale escape and getaway with modern decor and soothing earth tones that calm the mind and body. The spa-like environment was designed to offer serenity and a stress-melting experience.

What makes your business different?

Eco-friendly products and services provided by multi-ethnic staff that caters to a diversity of customers.



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Designz by E, LLC

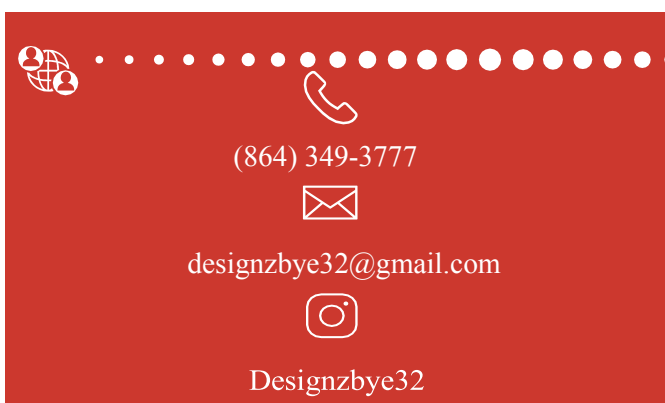
Ericka Suber

Creativity runs in family. I get it from my mother! Therefore, I utilize my natural talents to bring special products to market.

Established in 2018, Designz by E creates eye-catching designs that make your vision a reality! They specialize in flyers, business logos, backdrops, t-shirt designs, vinyl products and more!

What sets your business apart?

Designz by E is a business that delivers visual treats and creative solutions to engage all customers!



Trinity Pediatric Therapy Group, LLC

Dr. Tiffany Hines

A vision from God led me to create my company. Established in 2015, Trinity Pediatric Therapy Group provides speech, occupational, and physical therapy to children ages 0-17 in the Upstate.

What sets your business apart? It's black-owned and women-owned.





Ergonomics Consulting

Bobbie Watts



Established in 2017, Ergonomics Consulting provides services that include

1. In-depth Industrial / Office Ergonomics Evaluations;
2. Injury / Workers Compensation Case Analyses;
3. On-Site Ergonomics Solution Development Events;
4. Development & Delivery of Customized Employee Training and/or Ergonomics Communications Materials;
5. Ergonomics Program Review & Development; and
6. Product Development & Human Factors Evaluations.

What sets your business apart?

Consulting knowledge provided by a Certified Professional Ergonomist with over 20 years of practical experience with various industries.



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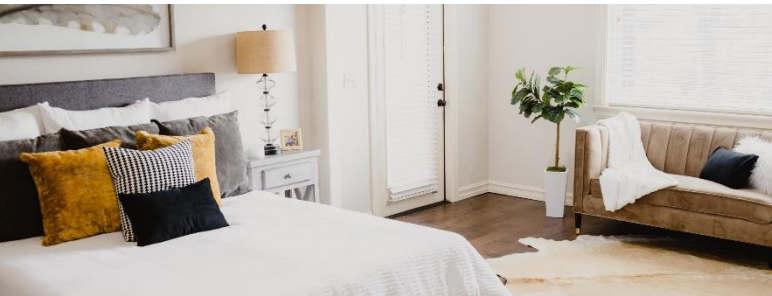
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Fat Buddha Interiors

Tanzania Scarborough

One of my favorite quotes "design is intelligence made visible" speaks to the necessity of good interior design. Our environments should function as an extension of who we are while serving our needs. I take an interest in design for that reason. I believe in representation and expression of self, coupled with comfort!



Professionally coined the Design Buddha, in 2020 after an unfulfilling job in the mortgage industry, I decided to take interior design seriously. My stylistic talents were called out by close friends and family who often requested interior guidance. After a bit of self-reflection, I realized spending two hours online or in big box retail stores looking at furniture was not a normal pastime, so I became a certified Interior Decorator. As a true Libra, I am all about aesthetics, balance, and energy which is why I believe home is wherever you are represented. What better place for representation of self than your environment. In addition to residential spaces, I also work with commercial clients as well!

What sets your business apart?

As my client, I guarantee great customer service, as well as above satisfactory results. I want you to love everything about your space. If you don't love it, I promise to work until you do! I take pride in my work and I am most prideful when my clients express complete satisfaction. Let's take your space from good to "I love it here; this is my sanctuary."



fat buddha interiors



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Forever Classic Events

Megan Tensley

My business is fueled by my passion to organize and plan events. I've planned events for church, work, family and friends for many years and have always enjoyed the logistics and creativity that goes into planning. I am a planner at heart.



Established in 2017, Forever Classic Events is an event planning company specializing in weddings, special occasion celebrations, and events for organizations and corporations. For weddings, FCE offers full planning, wedding day management, design, as well as a la carte services. For events, FCE offers full planning, design, and consultation services based on the client's needs.

What sets your business apart?

Our business really focuses on the client and creating an event that is truly unique to what the client wants. We pride ourselves on always being able to offer a special bespoke surprise for our clients during their event. We know that it's the small details that can take an event from ordinary to extraordinary. Our goal is to make each event forever classic.



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[foreverclassicevents](https://www.instagram.com/foreverclassicevents)



Gentle Dental Care

Lisa Franklin-Williams

Our goal as a Professional Partnership is to leverage skills, resources and knowledge while increasing access to oral health care in underserved communities.



Established in 1995, Gentle Dental Care is dedicated to providing a high level of dental care using the most up-to-date technology, materials, and procedures available. Our philosophy of care is based on a complete oral evaluation, a prioritized treatment plan, and an explanation of procedures, options, and materials. We believe an informed patient makes the best decisions, so we are always prepared to discuss the benefits of treatment and prognosis. Our goal is to provide the best dental care for your long-term dental health. We have two locations, one in Greenville and one in Spartanburg.


What sets your business apart?

Our team members, our practice philosophy, excellence in our service delivery and our commitment to increased access in underserved populations, including race/ethnicity and socioeconomic status.





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Ladybug Cakes, LLC

Telena Fowler Berry

I've always baked cakes for people during the holidays. I started out wanting to only do grandma cakes (3-layer cakes, pound cakes), but the Lord had a different plan for me. I took some cake decorating classes just to learn some techniques, and it sparked an interest. I haven't looked back since!



Established in 2013, Ladybug Cakes is a home-based business under the SC Cottage Law. LBC is DHEC certified to provide baked goods to restaurants as a wholesaler. LBC provides desserts designed to enhance your celebration experience. We are known for "Grandma Cakes" that remind you of your grandma baking in the kitchen. These cakes are available in an array of flavors and sizes. Some other goods include cupcakes, small treats, and cake in a jar.

What sets your business apart?

I stand behind my product as a baker and owner of Ladybug Cakes. It has to be good enough for me in order for it to go before the customer. My products are baked fresh on demand in order to preserve the quality.



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Ladybug Cakes0710



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Mary Kay with Michelle

Michelle Osavio

I am a customer, and I love the Mary Kay product line. Initially I started selling for the 50% savings. I've remained because of the potential, flexibility and the fun of having a small business.



I have been an Independent Consultant for Mary Kay since 2010. The core of my beauty business is to offer products that make a woman (or man) look good and feel better about their appearance. Our product line consists of skincare, body care, fragrances, and color cosmetics. These products can be experienced in a private setting or shared with others. I also offer gift service for all occasions. The business opportunity is also shared with anyone that takes an interest. Inquiries welcomed!

What sets your business apart?

My goal is to have customers building a relationship. You not only get an awesome product - but an awesome consultant as well.



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Meekie's Dream One-On-One Tutoring

Omekula "Meekie" Austin

I was forced into retirement from teaching after a second stroke. I decided to follow my passion, and it's been a wonderful journey.

Established in 2013, Meekie's Dream Tutoring provides one-on-one tutoring for children in grades K4 – 5th grade. Struggling students are given the confidence needed for success. And gifted students are challenged to stay ahead.

What sets your business apart?

The one-on-one training that I provide. Each child receives individualized lesson plans. Also, my sessions are cost-effective; I only charge \$25/hour or \$40/2 hours. If parents are unable to afford another bill, but their child is desperately in need, my tutoring becomes a ministry, and I provide free services.



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Rogers Real Estate and Consulting, LLC

Tomika Rogers

Once I got my license and worked as an agent for about five years, I realized the broker took most of the commission, so I started my own company.

On August 30, 2002, I was laid off from my first "real job" after seven years of employment. The next day, I found out I was pregnant. It was then that I promised myself to never be without a financial "Plan B" again.

What sets your business apart?

I use my business as a personal investment tool, similar to a 401k, as my goal is to build long-term and generational wealth to pass on to my son. I have provided real estate investment services since 2010.



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Scott Logistics, LLC

Morgan Scott

I have worked in logistics since graduating college. I fell in love with the day-to-day business of transportation and how products and information move across the world to get to their destination. Though it can sometimes be a complex system, complex is my middle name. In 2019 my father, sibling and I thought of starting a trucking business, because we noticed that no matter what's happening in the world, trucks are ALWAYS on the road moving freight. Considering logistics is my thing, this business just made sense.



Established in 2020, Scott Logistics, LLC provides logistics and dispatching services. We make truck drivers' jobs easier while maximizing their loads. Our services include scheduling deliveries, pick-ups, and shipments from customers. We also communicate with customers to record details about shipments, pickup times and discuss any special handling issues for our driver routes.

What sets your business apart? We deliver endless possibilities. We take pride in being the brains behind the machine. We are full service, which means we handle how freight moves from point A to B. We provide the best routes as well as the best cost. Though we are new to this industry, we have a team of over 20 carriers and will always get the job done. Also, I am a woman CEO in a male-dominated industry.



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Scottlogistics843



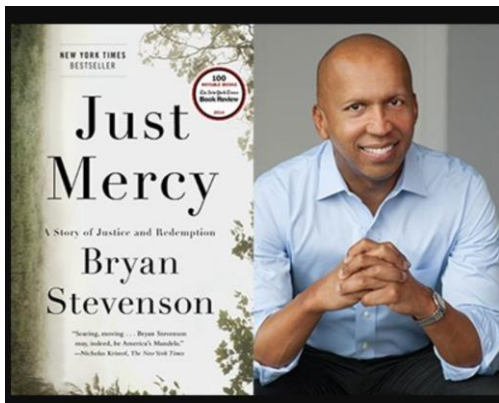
scott_logistics



Stone Catcher Books, LLC

Jocelyn Slaughter

The name of our business, 'Stone Catcher,' stems from our shared belief that as Bryan Stevenson states in his book *Just Mercy*, we should stand in the gap and 'catch stones' for those that cannot defend themselves. Underserved young adults, such as those linked to foster care, often represent a cross section of areas for which we should stand in the gap - child abuse/neglect, low educational attainment, and criminal justice system involvement. There is so much work to be done, and this business is our family's way to give back, with the help of the community, through philanthropy.



Established in 2020, our online bookstore is a social enterprise that sells quality used and bargain books to help change the narrative around underserved young adults such as those linked to foster care, and we're targeting 10% of proceeds to this effort. As our business grows, we desire to employ these young adults in transitional jobs. Stone Catcher sells books in many categories and can ship across the United States. Our books are secured through donations from individuals and nonprofit partners, as well as purchases from estates, book sales, and remainders suppliers. To expand our offering, we have a partnership with an audiobooks company - Libro.fm. Look for pop-up book shops and new books in 2021. Our Black/woman-owned indie business has a triple bottom line of people, profit, and planet (recycling used books).

What sets your business apart?

We are changing young adult lives through books, and we do this through a social enterprise model which means that we have both business and social goals.



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StoneCatcherBooks



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